

Price list for brokerage of motor and sailing yachts 2017

Category	1.	2.
Boats up to € 50,000	8%	10%
Boats up to € 100,000	6.5%	8.5%
Boats up to € 150,000	5.5%	7.5%
Boats above € 150,000	5.0%	7.0%

Category 1.: pure mediation

Recording and incorporation of the boat in at least 8 internet platforms and our in-house database *, with data and images from the seller, including all advertising costs, phone calls, correspondence, finding a buyer, creating the purchase agreement in German / English, but without viewing of the boat and without handing over to the buyer, which will be carried out by the seller.

Category 2.: additional / total settlement (including Cat 1.)

Viewing of the boat, create the entire image material, instructing of the purchaser, including test drive and creating a handover protocol, checking of all technical facilities, as well as the underwater hull and moisture measurement of GRP - laminate.

If the boat is more than 150 km away from our office, we have to charge extra
(*** time ** car / airplane)

Should there be further work, such as removal of various parts for land transport, transport & loading control and transfer on her own keel, this will be charged extra.

* Without a Yachtbroker contract, we will charge a recording and incorporating package of € 100 for boats up 50.T €, 150 € for boats up 150. T€, 200 € for boats over 150 thousand € which will be charged immediately but by sale of the boat, will be deducted from the Yachtbroker´s commission .

** Car per km 0,30 €,*** € 59.00 hourly wage

All prices are plus 19% VAT

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